

Message Text

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PAGE 01 ISTANB 03065 190814Z

12

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 190620Z SEP 75
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 6477
AMEMBASSY ANKARA

UNCLAS ISTANBUL 3065

E.O. 11652 N/A
TAGS: BEXP,TU
SUBJ: WTDR/FTI INKOM ITHALAT-IHRACAT VE INSAAT LTD.STI

REF: USDOC 13793

1. TURKEY 2. CNTRY CODE: 489 3. SER. NO. 0057400
4. INKOM ITHALAT-IHRACAT VE INSAAT LTD.STI.
4A. CODE: K 4B. CODE: C
5. O.O. BOX 91, OSMANBEY, ISTANBUL
6. CUMHURIYET CAD. 261/5, HARBIYE, ISTANBUL
7. ESTABL: 1957 8. EMPL: 10 9. SIZE:(20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SELLS THROUGHOUT TURKEY
12. RPT DATE: 09/75
QE. 35316/2 AGT. MIXERS, PAVERS, ASPHALT PLANTS AND
RELATED EQUIPMENT.
13B. 35318/2 AGT. BRADERS, ROLLERS, OFF- HIGHWAY TRUCKS.
13C. 35314/2 AGT. POWER CRANES, DRAGLINES, SHOVELS.
13D. 35322/2 AGT. CRUSHERS.
14. CONTACT: CIHAT BASAK TITLE: MANAGER AND PARTNER
15. CABLE: INKOMLIM-ISTANBUL 16. TELEX; 23242 INK-TR
17. TEL: 483278
18. FINANCIAL REFS: AKBANK, HARBIYE, ISTANBUL; AKBANK.
FARABI, ANKARA; ETIBANK, SIHHIYE, ANKARA.
19. TRADE REFS: BARBER-GREEN OVERSEANS INC., 400 N. HIGHLAND
AVE., 1 AURORA, ILLINOIS 60507.
20. MAJOR FOREIGN FIRMS REPRESENTED: BARBER-GREEN
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OVERSEAS INC.,400N. HIGHLAND AVE., 1 AURORA, ILLINOIS

60507, FOR ASPHALT PLANTS & PAVING MACHINES, ACQUIRED 1963; CLARK INTERNATIONAL MARKETING S.A., 62 02 WIESBADEN-BIEBRICH FRIEDRICH-BERGINS STRASSE 5, WEST GERMANY, FOR GRADERS, CRANES & EXCAVATORS, ACQUIRED 1963; PEGSON LTD., COALVILLE, LEICESTERSHIRE, LE 6 3ES, ENGLAND, FOR CRUSHERS, ACQUIRED 1963; AVELING-BARFORD LTD., INVICTA WORKS, GRANTHAM, ENGLAND, FOR CONSTRUCTION EQUIPMENT, ACQUIRED 1963; INTERNATIONAL HARVESTER-YUMBO, GENAS, FRANCIS, FOR COMPLETE RANGE OF HYDRAULIC EXCAVATORS, ACQUIRED 1963; E.D. ETNYRE & CO., 200 JEFFERSON STREET, OREGON, ILLINOIS , 61061 FOR ASPHALT CARRYING EQUIPMENT, ACQUIRED 1963.

21. FIRM MAINTAINS ADEQUATE OFFICE FACILITIES IN A COMMERCIAL AREA LOCATED AT HARBIYE, ISTANBUL. A BRANCH OFFICE IS ALSO MAINTAINED IN ANKARA TO HANDLE SALES AND PARTICIPATE IN PUBLIC SECTOR TENDERS. FIRM IS OWNED BY MR. ZAFER PAMIR (60 PER CENT) AND MR. CIHAT BASAK (40 PER CENT). BOTH ARE MECHANICAL ENGINEERS WITH MASTER DEGREES. MR. PAMIR (55) GRADUATED FROM STANFORD UNIVERSITY, CALIFORNIA, IN 1944 AND MR. BASAK (55) GRADUATED FROM MICHIGAN UNIVERSITY IN 1943. BOTH HAVE WORKED FOR STATE HIGHWAYS DEPARTMENT OVER TEN YEAR PERIOD. FIRM'S PAID-UP CAPITAL REPORTED AT TL 200,000 AND YEARLY EARNINGS ON COMMISSIONS FOR ITS AGENCY SERVICES APPROXIMATELY AT TL 1 MILLION. IMPORTATION OF LISTED EQUIPMENT INTO TURKEY IS RESTRICTED BY THE TURKISH FOREIGN TRADE REGIME. IMPORTATION CAN ONLY BE EXECUTED THROUGH IMPORT LICENSES ISSUED BY APPROPRIATE TURKISH AUTHORITIES. BOTH PARTNERS APPEAR TO BE RELIABLE BUSINESSMEN. HOWEVER, FIRM DOES NOT HAVE AN ESTABLISHED BANK CREDIT RATING. RECOMMENDED WITH NORMAL BUSINESS CAUTION.

22. PREPARED BY: N. AVNI
APPROVED BY: ROBERT W. BECKHAM
AT: U.S. CONSULATE GENERAL, ISTANBUL.
MACE

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NNN

Message Attributes

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Disposition History: n/a
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